



# VMI Board of Visitors

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Audit, Finance, and Planning Committee  
*Budget Work Session*

2 May 2024

Version 4.30.24

# Agenda

- Legislative Climate
- Financial Forecast
- Faculty and Staff Headcount (FY18 to FY24)
- FY 2025 Proposed Operating Budget
- Tuition and Fees Comparison (FY24)
- FY24 to FY25 Tuition and Fees Proposal
- Tuition and Fees Comparison (FY25)
- Tuition and Fees Considerations
- Athletic Operating Budget

# Legislative Climate



- 17 Dec Governor Youngkin Introduced Budget
  - 7 Mar Legislative Compromise Budget
  - 8 Apr Governor Youngkin Common Ground Budget
  - 13 May Special Session
- 
- Current budget models proposed include details from most conservative values between Compromise and Common Ground Budget proposals.

# Financial Forecast



- Budget models provided in April 2023 projected budgeted operating deficits through FY26 and an overall reduction of Fund Balance to \$7.9M
- An updated budget model projects budgeted operating deficits through FY25 and reduction of Fund Balance to \$21.3M. Positive trends in enrollment and other factors *may* contribute to an overall balanced budget in FY26.
- The less-than-anticipated reliance on Fund Balance is due to increased State funding, higher than budgeted enrollment, internal budget control measures, and increased vacancy savings.

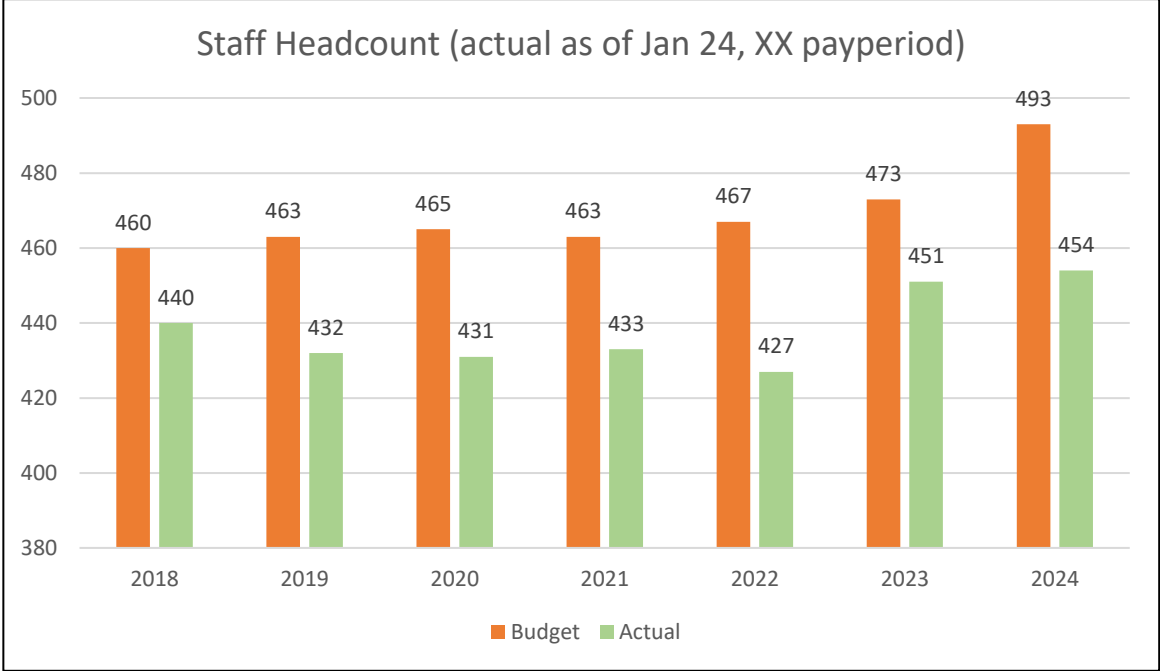
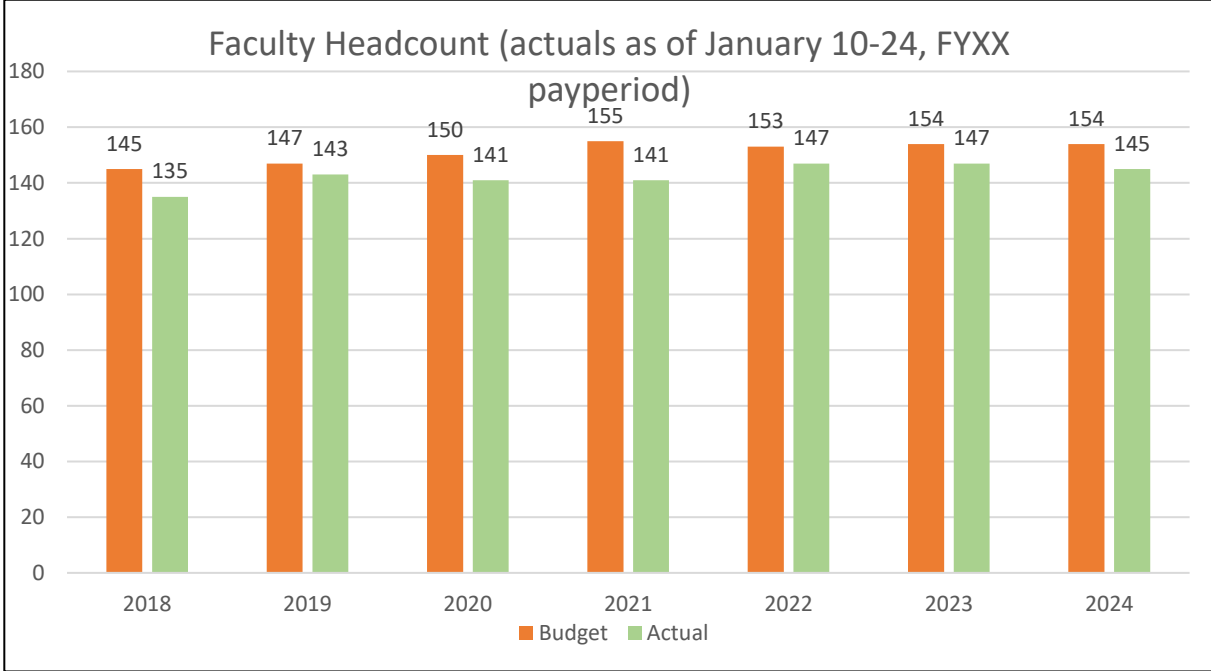
# Financial Forecast

## Major Program Fund Balance Projections



|                                | <u>Actual<br/>2023</u> | <u>Projected<br/>2024</u> | <u>Budgeted<br/>2025</u> |
|--------------------------------|------------------------|---------------------------|--------------------------|
| <b>Beginning Fund Balance:</b> |                        |                           |                          |
| <b>E&amp;G</b>                 | -                      | 6,646,000                 | 8,060,000                |
| <b>AUX</b>                     | 20,594,000             | 18,005,000                | 16,416,000               |
| <b>UMA</b>                     | -                      | 1,471,000                 | 925,000                  |
| <b>Athletics</b>               | <u>2,138,000</u>       | <u>1,045,000</u>          | <u>(432,000)</u>         |
|                                | 22,732,000             | 27,167,000                | 24,969,000               |
| <b>FY Operating Results:</b>   |                        |                           |                          |
| <b>E&amp;G</b>                 | 6,646,000              | 1,414,000                 | (1,076,000)              |
| <b>AUX</b>                     | (2,589,000)            | (1,589,000)               | (1,458,000)              |
| <b>UMA</b>                     | 1,471,000              | (546,000)                 | (86,000)                 |
| <b>Athletics</b>               | <u>(1,093,000)</u>     | <u>(1,477,000)</u>        | <u>(1,023,000)</u>       |
|                                | 4,435,000              | (2,198,000)               | (3,643,000)              |
| <b>Ending Fund Balance:</b>    |                        |                           |                          |
| <b>E&amp;G</b>                 | 6,646,000              | 8,060,000                 | 6,984,000                |
| <b>AUX</b>                     | 18,005,000             | 16,416,000                | 14,958,000               |
| <b>UMA</b>                     | 1,471,000              | 925,000                   | 839,000                  |
| <b>Athletics</b>               | <u>1,045,000</u>       | <u>(432,000)</u>          | <u>(1,455,000)</u>       |
|                                | <u>27,167,000</u>      | <u>24,969,000</u>         | <u>21,326,000</u>        |

# Faculty and Staff Headcount 2018-2024



# FY 2025 Operating Budget Executive Summary



1. The Budget is comprised of three main sources of operating funds that total \$119,100,500:
  - a) State General Funds of \$32,740,500 (Note 1a, p10-11). E&G operational funds increased by \$3,607,500, UMA remained unchanged, and state aid for financial aid increased by \$125,000.
  - b) Cadet tuition, fee, and sales, and other revenue is projected to be \$53,309,000 (Note 1b, p10-11). The Class of 2028 is projected at 495 cadets. Tuition rates for both in-state and out-of-state cadets increased by 3% and fees increased 3% for FY 2025.
  - c) Private fund support primarily from the VMI Alumni Agencies of \$33,051,000 (Note 1c, p10-11). Unrestricted fund support of \$3,688,000 (11%) and \$29,363,000 in restricted funds (89%).
2. The Budget supports cadet financial assistance from all sources (Private, State, Federal and VMI) of \$20,968,000 (Note 2, p11), an increase of \$2,049,000 or 10.8%. Tuition revenue used for financial aid is budgeted to be \$1,200,000 more than FY 2024. The State financial aid increased \$125,000, Federal financial aid is expected to increase \$250,000 and funding from the endowed scholarship accounts by \$474,000.
3. The Budget for all programs is \$140,068,500 (Note 3, p11), an increase of \$6,632,500 over the prior year. Cadet financial assistance of \$20,968,000 is subtracted to eliminate double counting (financial aid funds and tuition and fee revenue) resulting in an operational budget of \$119,100,500.

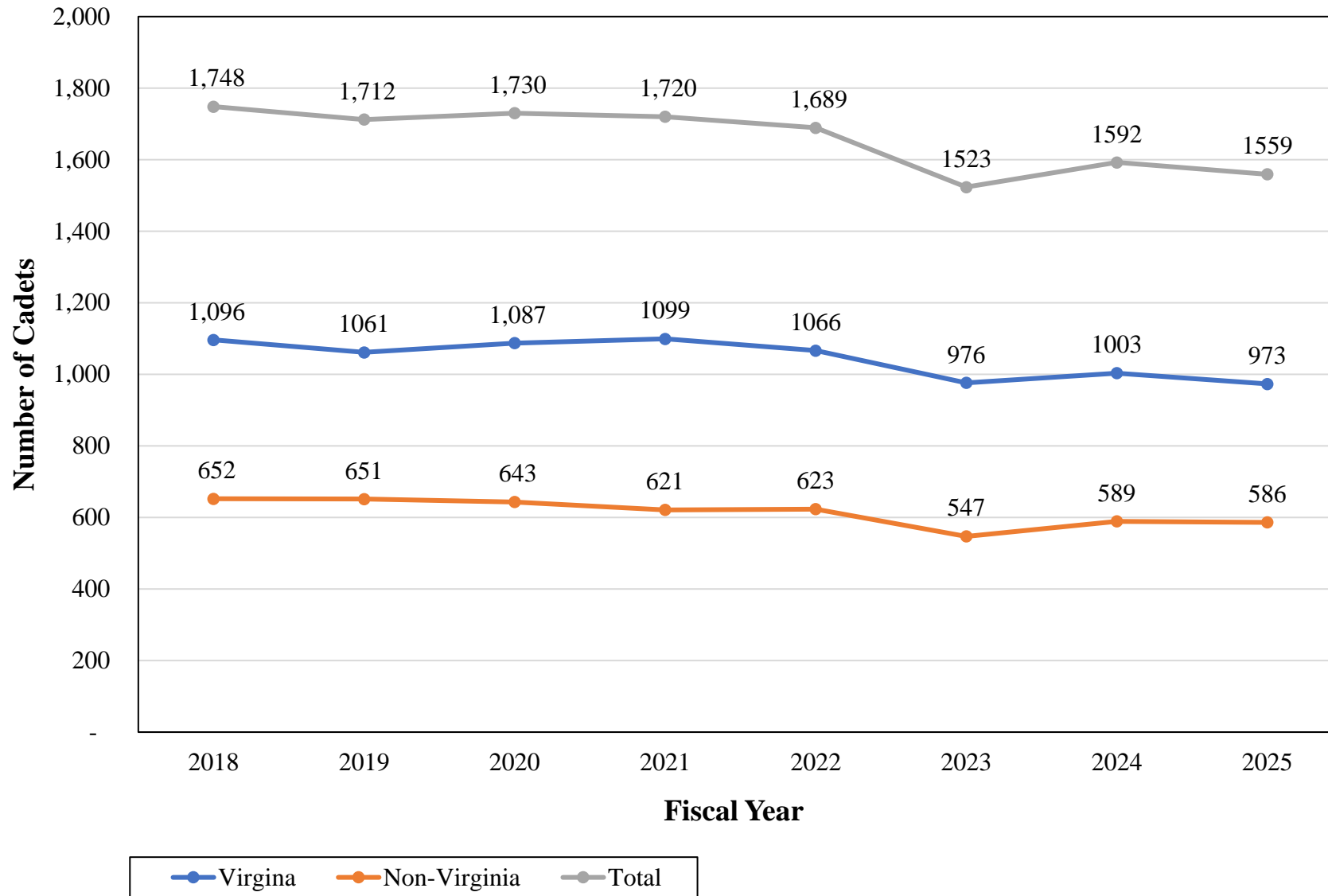
# FY 2025 Operating Budget Executive Summary (cont.)



4. The Educational and General Program (E&G) Budget totals \$74,482,500 (Note 4, p12-13), an increase of \$4,688,500 from FY 2024. The state initiated 3% salary increase is a major factor along with the 6.3% expected increase in medical insurance cost effective the first pay period of the fiscal year for all full-time employees. The SCHEV Pell Initiative grant adds another \$921,000 to the overall operational budget.
5. The Budget assumes 495 new cadets (60% Virginians and 40% Non-Virginians) and a total Corps of 1,559 (63% Virginians and 37% Non-Virginians). The average enrollment for FY 2025 (fall and spring) is budgeted to be 1,482.
6. Tuition and fees for in-state cadets total \$32,388 and represent an increase of \$914 or 2.9% over FY 2024. Tuition and fees for out-of-state cadets total \$64,010 and represent an increase of \$1,834 or 2.9%.
7. Total personnel costs are budgeted for \$76,866,000 or 65% of the total Budget (excluding cadet financial aid) and includes 657 full-time positions. This is an increase of \$2,735,000 or 3.7% over FY 2024. The increase in personnel costs are primarily a result of salary increases and SCHEV Pell Grant personnel.
8. The Budget projects a year-end Fund Balance (30 June 2024) of \$24,969,000 and \$21,326,000 on 30 June 2025.



# Opening Day Enrollment



# FY 2025 Operating Budget



## REVENUE

|                                   | 2024       | 2025       | Increase<br>(Decrease) | %      | Note  |
|-----------------------------------|------------|------------|------------------------|--------|-------|
| <b>STATE FUNDS</b>                |            |            |                        |        |       |
| <b>Educational and General</b>    |            |            |                        |        |       |
| General Funds                     | 21,730,000 | 25,337,500 | 3,607,500              | 16.6%  | 1a    |
| Cadet Tuition and Other Income    | 29,795,000 | 30,527,000 | 732,000                | 2.5%   | 1b    |
| Transfer from/(to) Reserves       | 1,076,000  | -          | (1,076,000)            |        | 1b    |
| Total Educational & General       | 52,601,000 | 55,864,500 | 3,263,500              | 6.2%   |       |
| <b>Unique Military Activities</b> |            |            |                        |        |       |
| General Funds                     | 5,860,000  | 5,860,000  | -                      | 0.0%   | 1a    |
| Cadet Fees and Other Income       | 3,714,000  | 3,942,000  | 228,000                | 6.1%   | 1b    |
| Transfer from/(to) Reserves       | 1,060,000  | 974,000    | (86,000)               |        | 1b    |
| Total Unique Military             | 10,634,000 | 10,776,000 | 142,000                | 1.3%   |       |
| <b>Auxiliary Enterprises</b>      |            |            |                        |        |       |
| Cadet Fees and Other Income       | 22,248,000 | 23,349,000 | 1,101,000              | 4.9%   | 1b    |
| Transfer from/(to) Reserves       | 1,746,000  | 288,000    | (1,458,000)            | -83.5% | 1b, 8 |
| Total Auxiliary                   | 23,994,000 | 23,637,000 | (357,000)              | -1.5%  |       |
| <b>Cadet Financial Assistance</b> |            |            |                        |        |       |
| General Funds                     | 1,418,000  | 1,543,000  | 125,000                | 8.8%   | 1a    |
| Cadet Tuition and Fees            | 2,300,000  | 3,500,000  | 1,200,000              | 52.2%  | 1b    |
| Total Cadet Financial Assistance  | 3,718,000  | 5,043,000  | 1,325,000              | 35.6%  |       |
| Total State Funds                 | 90,947,000 | 95,320,500 | 4,373,500              | 4.8%   |       |

# FY 2025 Operating Budget



## REVENUE

|                                  | 2024               | 2025               | Increase<br>(Decrease) | %           | Note  |
|----------------------------------|--------------------|--------------------|------------------------|-------------|-------|
| <b>LOCAL FUNDS</b>               |                    |                    |                        |             |       |
| <b>Restricted Funds</b>          |                    |                    |                        |             |       |
| VMI Foundation/Agencies Bd       | 20,491,000         | 22,472,000         | 1,981,000              | 9.7%        | 1c    |
| VMI Keydet Club                  | 6,212,000          | 6,212,000          | -                      | 0.0%        | 1c    |
| VMI Endowment                    | 647,000            | 679,000            | 32,000                 | 4.9%        | 1c    |
| Federal Funds/NCAA Income        | 1,851,000          | 2,227,000          | 376,000                | 20.3%       | 1b    |
| Total Restricted                 | 29,201,000         | 31,590,000         | 2,389,000              | 8.2%        |       |
| <b>Unrestricted Funds</b>        |                    |                    |                        |             |       |
| VMI Foundation/Agencies Bd       | 3,250,000          | 3,250,000          | -                      | 0.0%        | 1c    |
| VMI Keydet Club                  | 200,000            | 354,000            | 154,000                |             | 1c    |
| VMI Endowment Income             | 79,000             | 84,000             | 5,000                  | 6.3%        | 1c    |
| Cadet Athletic Fees              | 5,652,000          | 5,946,000          | 294,000                | 5.2%        | 1b    |
| Athletic Revenue/Support         | 1,144,000          | 1,288,000          | 144,000                | 12.6%       | 1b    |
| Athletic Reserve                 | 1,715,000          | -                  | (1,715,000)            | -100.0%     | 1b    |
| Auxiliary Subsidy to Athletics   | -                  | 1,023,000          | 1,023,000              | 100.0%      | 1b    |
| Museum Revenue                   | 584,000            | 581,000            | (3,000)                | -0.5%       | 1b    |
| Conference Income                | 188,000            | 189,000            | 1,000                  | 0.5%        | 1b    |
| Concessions Income               | 476,000            | 443,000            | (33,000)               | -6.9%       | 1b    |
| Total Unrestricted               | 13,288,000         | 13,158,000         | (130,000)              | -1.0%       |       |
| Total Local Funds                | 42,489,000         | 44,748,000         | 2,259,000              | 5.3%        |       |
| TOTAL ALL FUNDS                  | 133,436,000        | 140,068,500        | 6,632,500              | 5.0%        | 3     |
| Less: Cadet Financial Assistance | (18,919,000)       | (20,968,000)       | (2,049,000)            | 10.8%       | 1b, 2 |
| <b>TOTAL REVENUE</b>             | <b>114,517,000</b> | <b>119,100,500</b> | <b>4,583,500</b>       | <b>4.0%</b> |       |

# FY 2025 Operating Budget



## EXPENDITURES

|                                   | 2024       | 2025       | Increase<br>(Decrease) | %     | Note |
|-----------------------------------|------------|------------|------------------------|-------|------|
| <b>STATE FUNDS</b>                |            |            |                        |       |      |
| <b>Educational &amp; General</b>  |            |            |                        |       |      |
| Instruction                       | 24,681,000 | 25,525,000 | 844,000                | 3.4%  |      |
| Public Service                    | 133,000    | 138,000    | 5,000                  | 3.8%  |      |
| Academic Support                  | 7,628,000  | 7,652,000  | 24,000                 | 0.3%  |      |
| Cadet Services                    | 4,422,000  | 5,543,000  | 1,121,000              | 25.4% |      |
| Institutional Support             | 6,793,000  | 7,163,500  | 370,500                | 5.5%  |      |
| Physical Plant                    | 8,944,000  | 9,843,000  | 899,000                | 10.1% |      |
| Total Educational & General       | 52,601,000 | 55,864,500 | 3,263,500              | 6.2%  | 4    |
| <b>Unique Military Activities</b> | 10,634,000 | 10,776,000 | 142,000                | 1.3%  |      |
| <b>Auxiliary Enterprises</b>      |            |            |                        |       |      |
| Operations                        | 21,013,000 | 20,280,000 | (733,000)              | -3.5% |      |
| Debt Service                      | 2,481,000  | 2,470,000  | (11,000)               | -0.4% |      |
| Maintenance projects              | 500,000    | 887,000    | 387,000                | 77.4% |      |
| Total Auxiliary Enterprises       | 23,994,000 | 23,637,000 | (357,000)              | -1.5% |      |
| <b>Cadet Financial Assistance</b> | 3,718,000  | 5,043,000  | 1,325,000              | 35.6% |      |
| Total State Funds                 | 90,947,000 | 95,320,500 | 4,373,500              | 4.8%  |      |

# FY 2025 Operating Budget



## EXPENDITURES

|                                   | 2024               | 2025               | Increase<br>(Decrease) | %           | Note |
|-----------------------------------|--------------------|--------------------|------------------------|-------------|------|
| <b>LOCAL FUNDS</b>                |                    |                    |                        |             |      |
| <b>Educational &amp; General</b>  |                    |                    |                        |             |      |
| Instruction                       | 8,964,000          | 9,837,000          | 873,000                | 9.7%        |      |
| Research                          | 48,000             | 53,000             | 5,000                  | 10.4%       |      |
| Public Service                    | 1,409,000          | 1,457,000          | 48,000                 | 3.4%        |      |
| Academic Support                  | 2,387,000          | 2,485,000          | 98,000                 | 4.1%        |      |
| Cadet Services                    | 1,403,000          | 1,467,000          | 64,000                 | 4.6%        |      |
| Institutional Support             | 2,774,000          | 3,016,000          | 242,000                | 8.7%        |      |
| Physical Plant                    | 208,000            | 303,000            | 95,000                 | 45.7%       |      |
| Total Educational & General       | 17,193,000         | 18,618,000         | 1,425,000              | 8.3%        | 4    |
| <b>Cadet Financial Assistance</b> | 15,201,000         | 15,925,000         | 724,000                | 4.8%        |      |
| <b>Auxiliary Enterprises</b>      |                    |                    |                        |             |      |
| Intercollegiate Athletics         | 10,095,000         | 10,205,000         | 110,000                | 1.1%        |      |
| Debt Service                      | -                  | -                  | -                      |             |      |
| Total Auxiliary Enterprises       | 10,095,000         | 10,205,000         | 110,000                | 1.1%        |      |
| Total Local Funds                 | 42,489,000         | 44,748,000         | 2,259,000              | 5.3%        |      |
| <b>TOTAL ALL FUNDS</b>            | 133,436,000        | 140,068,500        | 6,632,500              | 5.0%        | 3    |
| Less: Cadet Financial Assistance  | (18,919,000)       | (20,968,000)       | (2,049,000)            | 10.8%       | 2    |
| <b>TOTAL EXPENDITURES</b>         | <b>114,517,000</b> | <b>119,100,500</b> | <b>4,583,500</b>       | <b>4.0%</b> |      |

# FY 2025 Operating Budget



## SOURCES OF REVENUE

|  | 2024       | %<br>of Total | 2025       | %<br>of Total | Inc<br>(Dec) | %<br>Inc (Dec) |    |
|--|------------|---------------|------------|---------------|--------------|----------------|----|
| <b>State General Funds</b>             | 29,008,000 | 25.3          | 32,740,500 | 27.5          | 3,732,500    | 12.9%          | 1a |
| <b>Cadet Tuition/Fees and Sales</b>    | 44,790,000 | 39.1          | 46,296,000 | 38.9          | 1,506,000    | 3.4%           | 1b |
| <b>VMI and Alumni Agencies Support</b> |            |               |            |               |              |                |    |
| <i>VMI Alumni Agencies</i>             |            |               |            |               |              |                |    |
| VMI Foundation                         | 22,517,000 | 19.7          | 24,435,000 | 20.5          | 1,918,000    | 8.5%           |    |
| VMI Alumni Agencies Board              | 1,224,000  | 1.1           | 1,287,000  | 1.1           | 63,000       | 5.1%           |    |
| Total Foundation/ Agencies Bd          | 23,741,000 | 20.7          | 25,722,000 | 21.6          | 1,981,000    | 8.3%           |    |
| VMI Keydet Club                        | 6,412,000  | 5.6           | 6,566,000  | 5.5           | 154,000      | 2.4%           |    |
| Total Alumni Agencies                  | 30,153,000 | 26.3          | 32,288,000 | 27.1          | 2,135,000    | 7.1%           |    |
| <i>VMI Endowment</i>                   |            |               |            |               |              |                |    |
| VMI General Endowment                  | 468,000    | 0.4           | 489,000    | 0.4           | 21,000       | 4.5%           |    |
| VMI Collins Endowment                  | 173,000    | 0.2           | 189,000    | 0.2           | 16,000       | 9.2%           |    |
| Outside Trusts (scholarships)          | 85,000     | 0.1           | 85,000     | 0.1           | -            | 0.0%           |    |
| Total VMI Endowment                    | 726,000    | 0.6           | 763,000    | 0.6           | 37,000       | 5.1%           |    |
| Total VMI and Alumni Agencies          | 30,879,000 | 27.0          | 33,051,000 | 27.8          | 2,172,000    | 7.0%           | 1c |

# FY 2025 Operating Budget

## SOURCES OF REVENUE



|                                | 2024               | %<br>of Total | 2025               | %<br>of Total | Inc<br>(Dec)       | %<br>Inc (Dec) |
|--------------------------------|--------------------|---------------|--------------------|---------------|--------------------|----------------|
| <b>Other Revenue</b>           |                    |               |                    |               |                    |                |
| Athletic Revenue/Support       | 1,144,000          | 1.0           | 1,288,000          | 1.1           | 144,000            | 12.6%          |
| Athletic Reserve               | 1,715,000          | 1.5           | -                  | 0.0           | (1,715,000)        |                |
| Auxiliary Subsidy to Athletics | -                  | -             | 1,023,000          | 0.9           | 1,023,000          |                |
| Concessions Income             | 476,000            | 0.4           | 443,000            | 0.4           | (33,000)           | -6.9%          |
| Museum Revenue                 | 584,000            | 0.5           | 581,000            | 0.5           | (3,000)            | -0.5%          |
| Program/Conference Income      | 188,000            | 0.2           | 189,000            | 0.2           | 1,000              | 0.5%           |
| E&G Reserve                    | 1,076,000          | 0.9           | -                  | 0.0           | (1,076,000)        |                |
| UMA Reserve                    | 1,060,000          | 0.9           | 974,000            | 0.8           | (86,000)           |                |
| Auxiliary Reserves             | 1,746,000          | 1.5           | 288,000            | 0.2           | (1,458,000)        | -83.5%         |
| Federal Funds/Other Income     | 1,851,000          | 1.6           | 2,227,000          | 1.9           | 376,000            | 20.3%          |
| <b>Total Other Revenue</b>     | <b>9,840,000</b>   | <b>8.6</b>    | <b>7,013,000</b>   | <b>5.9</b>    | <b>(2,827,000)</b> | <b>-28.7%</b>  |
| <b>TOTAL</b>                   | <b>114,517,000</b> | <b>100.0</b>  | <b>119,100,500</b> | <b>100.0</b>  | <b>4,583,500</b>   | <b>4.0%</b>    |

1b

# FY 2025 Operating Budget



## Increased Personal and Non-Personal Costs

| <b>Personal Services Expenditures</b>             |                    |
|---|--------------------|
| 3% Pay Increase (60/40 split, 100% for auxiliary) | \$2,062,941        |
| 6.3% Medical Insurance Increase                   | 560,995            |
| SCHEV Pell Initiative (5 staff)                   | 500,541            |
| Indirect Cost Expense                             | 780,000            |
| Bonuses Budgeted (FY 2024)                        | (687,866)          |
| Other FY 24 Salary and Benefit Changes            | 183,545            |
| <b>Total FY 25 Personal Services Increases</b>    | <b>\$3,400,156</b> |

| <b>Non-Personal Services Expenditures</b>           |                    |
|---|--------------------|
| SCHEV Pell Initiative Programs                      | \$420,301          |
| Increase in Utilities (Water, Sewer, Electric, Gas) | 111,058            |
| Increase in Contingencies                           | 129,635            |
| Reduced Indirect Cost Recovery                      | (780,000)          |
| Increase in Maintenance Project Cost                | 387,000            |
| Reduction in Debt Service                           | (11,000)           |
| Transfer Costs to UMA                               | 111,000            |
| VMIAA Supported Expenses                            | 590,343            |
| Increase in Athletic Operational Expenses           | 225,007            |
| <b>Total FY 25 Non-Personal Services Increases</b>  | <b>\$1,183,344</b> |

**\$3,400,156 + \$1,183,444 = \$4,583,500 Total Increase of Budgeted Expenditures**



# FY 2025 Operating Budget



| <b>Anticipated Revenue Necessary to Meet Increased Expenses</b> |                    |
|---|--------------------|
| New State General Funds (FY 25 Affordable Access)*              | \$937,500          |
| New State Affordable Access Funds (Not Budgeted FY 24)*         | 832,000            |
| FY 25 Central Appropriations*                                   | 646,475            |
| FY 24 Central Appropriations (greater than budgeted)*           | 395,684            |
| <b><i>Increased Tuition and Fees (2.9% overall)</i></b>         | <b>2,706,000</b>   |
| Increased Tuition Revenue used for Financial Aid                | (1,200,000)        |
| Increased VMIAA Support and Other Private Support               | 2,135,000          |
| Increased VMI Endowment Earnings                                | 37,000             |
| Increased Athletics Revenue                                     | 279,000            |
| Planned Reduction in Auxiliary Reserve                          | (3,321,000)        |
| Increase in Other Income (Federal Financial Aid)                | 215,000            |
| <b><i>Total Revenues to Meet Increased Expenses</i></b>         | <b>\$4,583,500</b> |

\*Subject to final action of the General Assembly and the Governor expected 13 May.

# Tuition and Fees Comparison (FY 2024)



|  | FY 2024  |              | % Inc |      |
|--|----------|--------------|-------|------|
|  | In-State | Out-of-State | In    | Out  |
| *Norwich University                    | 65,100   | 65,100       | 3.4%  | 3.4% |
| College of William and Mary            | 39,900   | 64,271       | 5.6%  | 5.3% |
| University of Virginia                 | 32,464   | 70,076       | 4.4%  | 4.2% |
| Average                                | 30,879   | 51,618       | 5.0%  | 4.2% |
| Virginia Commonwealth University       | 29,516   | 52,100       | 5.9%  | 4.6% |
| Longwood University                    | 28,798   | 41,668       | 2.3%  | 1.7% |
| Christopher Newport University         | 28,711   | 43,348       | 4.7%  | 6.6% |
| Virginia Military Institute (see Note) | 28,078   | 58,780       | 2.9%  | 2.9% |
| George Mason University                | 27,335   | 51,499       | 3.1%  | 1.6% |
| Virginia Tech                          | 27,222   | 48,439       | 7.1%  | 6.0% |
| Old Dominion University                | 26,417   | 46,817       | 7.6%  | 5.2% |
| James Madison University               | 26,080   | 43,294       | 4.2%  | 2.9% |
| **Texas A&M (College Station)          | 24,702   | 51,576       | 0.0%  | 3.3% |
| ***The Citadel                         | 24,139   | 48,939       | 0.0%  | 4.3% |
| Radford University                     | 23,850   | 36,749       | 6.8%  | 5.4% |

|  | FY 2024  |              | % Inc |      |
|--|----------|--------------|-------|------|
|  | In-State | Out-of-State | In    | Out  |
| University of Virginia                 | 32,464   | 70,076       | 4.4%  | 4.2% |
| *Norwich University                    | 65,100   | 65,100       | 3.4%  | 3.4% |
| College of William and Mary            | 39,900   | 64,271       | 5.6%  | 5.3% |
| Virginia Military Institute (see Note) | 28,078   | 58,780       | 2.9%  | 2.9% |
| Virginia Commonwealth University       | 29,516   | 52,100       | 5.9%  | 4.6% |
| Average                                | 30,879   | 51,618       | 5.0%  | 4.2% |
| **Texas A&M (College Station)          | 24,702   | 51,576       | 0.0%  | 3.3% |
| George Mason University                | 27,335   | 51,499       | 3.1%  | 1.6% |
| ***The Citadel                         | 24,139   | 48,939       | 0.0%  | 4.3% |
| Virginia Tech                          | 27,222   | 48,439       | 7.1%  | 6.0% |
| Old Dominion University                | 26,417   | 46,817       | 7.6%  | 5.2% |
| Christopher Newport University         | 28,711   | 43,348       | 4.7%  | 6.6% |
| James Madison University               | 26,080   | 43,294       | 4.2%  | 2.9% |
| Longwood University                    | 28,798   | 41,668       | 2.3%  | 1.7% |
| Radford University                     | 23,850   | 36,749       | 6.8%  | 5.4% |

Note: VMI's FY 2024 tuition and fees exclude the \$3,396 for Quartermaster Charges (laundry, haircuts, and uniforms); these costs are unique to VMI and should not be taken into account when comparing college costs. Students at non-military colleges generally incur similar costs (uniforms are clothing), but such costs are rarely included in their tuition and fees. With Quartermaster Charges, VMI's tuition and fees total \$31,474 (2.9% increase) for in-state and \$62,176 (2.9% increase) for out-of-state.

\*Based on 15 credit hours per semester, tuition rates vary by major.

\*\*Texas legislature passed prohibiting increases for in-state tuition in 2023-2024 & 2024-2025 academic years.

\*\*\*Freshmen fees at The Citadel are \$168 higher (included here) than returning upperclassmen. Also for comparison purposes, the Quartermaster fees are \$9,741 but not reflected in these numbers.

# 2024-2025 Tuition and Fees Proposal



- Administration recommends an overall 2.9% increase:
  - 3% on tuition for Virginia and Non-Virginia cadets
  - 3% on Room and Board
  - 4% on Auxiliary Fees
  - No increase on Quartermaster Fees
- **Total increase for all cadets = 2.9%**
- Total revenue generated = \$2,706,000

|                                   | 2024   | 2025   | Increase<br>(Decrease) | %    |
|-----------------------------------|--------|--------|------------------------|------|
| <b>Tuition</b>                    |        |        |                        |      |
| Virginia Cadet                    | 10,076 | 10,378 | 302                    | 3.0% |
| Non-Virginia Cadet                | 40,778 | 42,000 | 1,222                  | 3.0% |
| <b>Room</b>                       |        |        |                        |      |
| <b>Board</b>                      | 3,290  | 3,390  | 100                    | 3.0% |
|                                   | 7,700  | 7,932  | 232                    | 3.0% |
| <b>Auxiliary Fees</b>             |        |        |                        |      |
| Athletic                          | 3,950  | 4,230  | 280                    | 7.1% |
| Medical                           | 576    | 576    | --                     | 0.0% |
| Cadet Facilities / Activities     | 2,486  | 2,486  | --                     | 0.0% |
| <b>Total Auxiliary Fees</b>       | 7,012  | 7,292  | 280                    | 4.0% |
| <b>Quartermaster Charge</b>       |        |        |                        |      |
| Laundry / Pressing                | 470    | 470    | --                     | 0.0% |
| Haircuts                          | 324    | 324    | --                     | 0.0% |
| Uniforms / UMA Activities         | 2,602  | 2,602  | --                     | 0.0% |
| <b>Total Quartermaster Charge</b> | 3,396  | 3,396  | --                     | 0.0% |
| <b>Total Virginia Cadet</b>       | 31,474 | 32,388 | 914                    | 2.9% |
| <b>Total Non-Virginia Cadet</b>   | 62,176 | 64,010 | 1,834                  | 2.9% |

# Tuition and Fee Comparison (FY 2025)



## Proposed 2024-2025 Tuition, Fees, Room, and Board for State Institutions

|  | Tuition-In | Tuition-Out | Auxiliary Fees | Room         | Board       |
|--|------------|-------------|----------------|--------------|-------------|
| College of William and Mary                    | 0-4        | 0-4         | 3.5            | 6            | 9.9         |
| University of Virginia                         | 3          | 3           | 4.4            | 5.5          | 6.9         |
| Christopher Newport University                 | 2.9        | 2.9         | 3              | 0.8          | 0.8         |
| Virginia Commonwealth University               | 0-4        | 0-4         | 4              | 7            | 8           |
| <b>Virginia Military Institute (see Notes)</b> | <b>3</b>   | <b>3</b>    | <b>4</b>       | <b>3</b>     | <b>3</b>    |
| Longwood University                            | 1-2        | 1-2         | 5-7            | 4            | 4           |
| George Mason University                        | 3          | 3           | 3              | 4.2          | 4.2         |
| Virginia Tech                                  | 2.9        | 2.9         | 3.8            | 5.2          | 5.2         |
| James Madison University                       | 3          | 3           | 2.7            | 4.6          | 4.6         |
| Old Dominion University                        | 0-5        | 0-5         | 0-7            | Not Provided | No Provided |
| Radford University                             | 1.5        | 1.5         | 3.5            | 4.3          | 4.3         |
| Virginia State                                 | 2.9        | 2.9         | 3              | 3            | 3           |
| Norfolk State                                  | 0-2.5      | 0-2.5       | 3              | 3            | 3           |
| Mary Washington                                | 2          | 2           | 3              | 5            | 7           |
| UVA-Wise                                       | 0          | 0           | NA             | 2            | 6           |

**Notes:**

1. VMI has advertised a potential tuition increase range of 0-5%.
2. VMI has advertised a potential mandatory fees increase range of 0-10%.
3. VMI has proposed Room and Board to increase 3%.
4. VMI's Quartermaster Fees is proposed to increase **0%** and is not included in the Fees column above since VMI is unique in having charges for Laundry, Haircuts, and UMA.

# Tuition and Fees Considerations



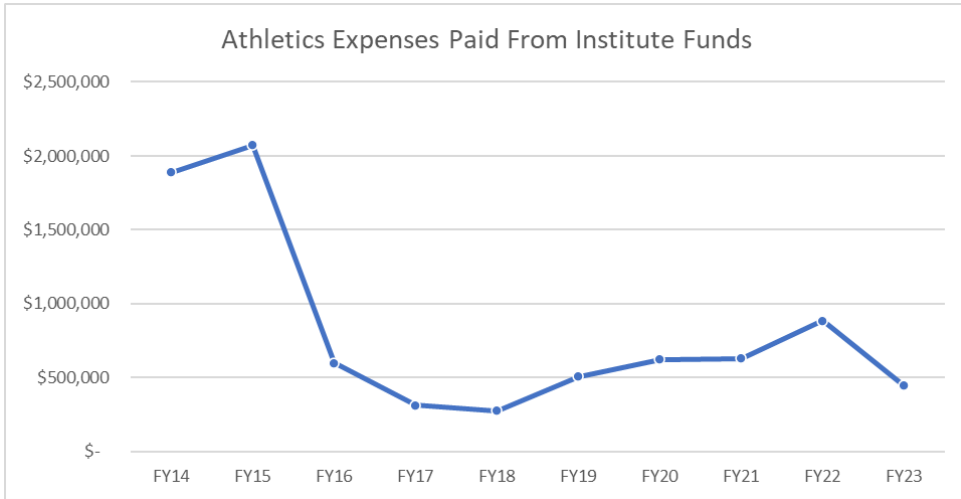
- Affordability – VMI meets 100% of demonstrated need for Virginia cadets
- Cadets benefit from robust financial aid from various sources, including ROTC, Veterans Benefits, VMSDEP, VMIAA Merit and Need-Based Scholarships, NCAA and Institutional Need-Based Aid which often offsets the impact of a tuition and fee increase
- VMI's educational program is comprehensive; no charges for course overloads, declaring a major, double majors, access to the infirmary/counseling, club sports, academic clubs, fees to select a major, uniforms, 11:1 cadet to faculty ratio, no printing or library fees
- Success in Job-Placement



# Athletic Operating Budget

- Athletics expenses paid from Institute funds FY14-FY23.

|   | FY14                | FY15                | FY16              | FY17              | FY18              | FY19              | FY20              | FY21              | FY22              | FY23              |
|---|---------------------|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Commission Income                                       | \$ 155,000          | \$ 80,000           | \$ 83,000         | \$ 80,000         | \$ 105,000        | \$ 80,000         | \$ 92,500         | \$ 12,500         | \$ 187,500        | \$ 197,500        |
| VMI Alumni Agency Board UR Funds                        | \$ -                | \$ -                | \$ -              | \$ -              | \$ 25,000         | \$ 280,000        | \$ -              | \$ -              | \$ 250,000        | \$ 250,000        |
| VMI Endowment (General Fund)                            | \$ 94,000           | \$ 94,000           | \$ 90,000         | \$ 90,000         | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| Superintendent's Discretionary Cash Account @ VMIAA     | \$ -                | \$ 400,000          | \$ 50,000         | \$ 50,000         | \$ 50,000         | \$ 50,000         | \$ -              | \$ -              | \$ -              | \$ -              |
| Auxiliary Subsidy                                       | \$ 600,000          | \$ 415,000          | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| Staff Salary supplement paid by local UR funds          | \$ 85,194           | \$ 100,328          | \$ 88,637         | \$ 92,560         | \$ 97,712         | \$ 98,928         | \$ 122,681        | \$ -              | \$ -              | \$ -              |
| Indirect Cost Reduction during covid                    | \$ -                | \$ -                | \$ -              | \$ -              | \$ -              | \$ -              | \$ 408,772        | \$ 618,384        | \$ 448,754        | \$ -              |
| Indirect Cost paid by Auxiliary                         | \$ 956,000          | \$ 984,000          | \$ 289,000        | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| <b>Total Institute Funds Provided to Athletics</b>      | <b>\$ 1,890,194</b> | <b>\$ 2,073,328</b> | <b>\$ 600,637</b> | <b>\$ 312,560</b> | <b>\$ 277,712</b> | <b>\$ 508,928</b> | <b>\$ 623,953</b> | <b>\$ 630,884</b> | <b>\$ 886,254</b> | <b>\$ 447,500</b> |
| <b>% of Athletic Expenses Paid From Institute Funds</b> | <b>27%</b>          | <b>29%</b>          | <b>8%</b>         | <b>4%</b>         | <b>4%</b>         | <b>7%</b>         | <b>8%</b>         | <b>9%</b>         | <b>10%</b>        | <b>4%</b>         |



|                                | Actual 2023        | Projected 2024     | Budgeted 2025      |
|--------------------------------|--------------------|--------------------|--------------------|
| <b>Beginning Fund Balance:</b> |                    |                    |                    |
| E&G                            | -                  | 6,646,000          | 8,060,000          |
| AUX                            | 20,594,000         | 18,005,000         | 16,416,000         |
| UMA                            | -                  | 1,471,000          | 925,000            |
| <b>Athletics</b>               | <b>2,138,000</b>   | <b>1,045,000</b>   | <b>(432,000)</b>   |
|                                | <b>22,732,000</b>  | <b>27,167,000</b>  | <b>24,969,000</b>  |
| <b>FY Operating Results:</b>   |                    |                    |                    |
| E&G                            | 6,646,000          | 1,414,000          | (1,076,000)        |
| AUX                            | (2,589,000)        | (1,589,000)        | (1,458,000)        |
| UMA                            | 1,471,000          | (546,000)          | (86,000)           |
| <b>Athletics</b>               | <b>(1,093,000)</b> | <b>(1,477,000)</b> | <b>(1,023,000)</b> |
|                                | <b>4,435,000</b>   | <b>(2,198,000)</b> | <b>(3,643,000)</b> |
| <b>Ending Fund Balance:</b>    |                    |                    |                    |
| E&G                            | 6,646,000          | 8,060,000          | 6,984,000          |
| AUX                            | 18,005,000         | 16,416,000         | 14,958,000         |
| UMA                            | 1,471,000          | 925,000            | 839,000            |
| <b>Athletics</b>               | <b>1,045,000</b>   | <b>(432,000)</b>   | <b>(1,455,000)</b> |
|                                | <b>27,167,000</b>  | <b>24,969,000</b>  | <b>21,326,000</b>  |